



DIR PRICING

ITEM	ITEM Specification	Hard Target Systems Commercial MSRP (January 2013)	Texas DIR Discount	Hard Target Systems DIR Pricing
MAINTENANCE & MONITORING		Texas Based UL Alarm System Monitoring		
		Requires a phone line for communications, Wireless options available and cell back up available		
Alarm System Monitoring	Up to 128 zones	\$34.95 per month	25.00%	\$26.22
Fire Alarm System Monitoring	Up to 128 zones, daily test included	\$44.95 per month	20.00%	\$35.96
Elevator Monitoring	Elevator phone monitoring	\$44.95 per month	15.00%	\$38.21
Cameras and System Integration Monitoring	IP camera monitoring	Monthly rate priced per project	11.00%	Per project
Cameras and System Integration Monitoring	Environmental/ Interactive monitoring	\$49.00 per month	11.00%	\$43.61
Access Monitoring	Kantech per door	Monthly rate priced per door per project	11.00%	Per project
BAT Wireless Units	IP Datatel Add on to existing alarm monitoring for broadband transmission	\$10 per month	11.00%	\$8.90
Wireless/ GSM / Cellular	Cellular monitoring with associated device (add on)	\$18 per month	15.00%	\$15.30
Open/Close Reports (Monthly Report)	Reporting Open and Close (Add on)	\$10 per month	11.00%	\$8.90
Maintenance Contracts	Contracts available in Access, Surveillance, Fire, and Intrusion. Designed specifically based on customer needs.	Priced per project	20.00%	Per project



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Technical Services				
Service Call (Security Technician) per hour	Regular Business Hours (M-F 8-5)	\$125.00	25.00%	\$93.75
Service Call (Security Technician) per hour	After Business Hours, Holidays and weekends	\$187.50	25.00%	\$140.63
Service Call (Security Technician) per hour	Emergency Rates – Same day service	\$187.50	25.00%	\$140.63
Install (Technician 1) per hour	Installs system components for all systems	\$115.00	25.00%	\$86.25
Install (Technician 1) per hour	Installation – Wiring Advanced Trained Technician – programs and troubleshoots systems. Serves as lead technician to technician 1	\$115.00	25.00%	\$86.25
Install (Technician 2) per hour	Licensed fire alarm technician	\$125.00	25.00%	\$93.75
Install (Technician 2 – Fire systems) per hour	Project Lead to ensure system completion and compliance on project. Leads technicians in the successful completion of projects to specifications and serves as a single point of contact for customers	\$125.00	25.00%	\$93.75
Project Manager per hour	Training Packages available for ongoing users and complex systems outside of initial project completion training	\$175.00	25.00%	\$131.25
Training Package	Assistance with Specifications for projects	Priced per project	25.00%	Per project
Spec Flow Chart Package		Priced per project	25.00%	Per project



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Accessories				
Power Supplies	UPG 16.5/ 40	\$25.00	22.00%	\$19.50
Power Supplies	24V Transformer	\$25.00	22.00%	\$19.50
Power Supplies	Power supply for 4 or 6 channel Camera	\$110.00	22.00%	\$85.80
Power Supplies	Power supply for 8 channel Camera	\$140.00	22.00%	\$109.20
Power Supplies	Power supply for 16 channel Camera	\$200.00	22.00%	\$156.00
Power Supplies	SMP-3	\$65.00	22.00%	\$50.70
Power Supplies	SMP-5	\$90.00	22.00%	\$70.20
Battery	12v 7ah	\$37.50	22.00%	\$29.25
Battery	12v 4ah	\$32.50	22.00%	\$25.35
Battery	3 volt lithium batteries (5 pack)	\$31.00	22.00%	\$24.18
Battery	9 volt alkaline battery (each)	\$4.00	22.00%	\$3.12
Battery	AA alkaline (each)	\$1.50	22.00%	\$1.17
Wire	22/2C STR N/S Plenum White 1000 ft. box	\$115.00	22.00%	\$89.70
Wire	22/4C STR N/S Plenum White 1000 ft. box	\$200.00	22.00%	\$156.00
Wire	22/6C STR N/S Plenum White 1000 ft box	\$250.00	22.00%	\$195.00
Wire	22/2 STR OAS Plenum White 1000 ft box	\$140.00	22.00%	\$109.20
Wire	22/4 STR OAS Plenum White 1000 ft box	\$230.00	22.00%	\$179.40
Wire	22/6 STR OAS Plenum White 1000 ft. box	\$320.00	22.00%	\$249.60



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Wire	4PR 24 SOL CAT 5E 350 MHZ White 1000 ft box	\$360.00	22.00%	\$280.80
Wire	4PR 24 (1) CAT 5E UTP 350 MHZ CMR 1000 ft box white	\$160.00	22.00%	\$124.80
Wire	18/2 FPLP N/S White 1000 ft spool	\$185.00	22.00%	\$144.30
Wire	18/4 FPLP N/S White 1000 ft wooden spool	\$350.00	22.00%	\$273.00
Wire	18/6 FPLP N/S White 1000 Ft spool	\$885.00	22.00%	\$690.30
Wire	16/2 FPLP N/S White 1000 ft. Spool	\$265.00	22.00%	\$206.70
Wire	16/4 FPLP N/S Red 1000 ft spool	\$570.00	22.00%	\$444.60
Wire	RG 59 20 AWG 95% BCC Braid w/ 18/2 power siamese uvr PVC black 1000 ft. spool	\$280.00	22.00%	\$218.40
Wire	RG 59/U 20(1) BC 95% Braid + 18/2 N/S Siamese 500 ft box black	\$150.00	22.00%	\$117.00
Switches	Surface and recessed contact (each)	\$10.00	22.00%	\$7.80
Switches	Overhead Door Contact (each)	\$25.00	22.00%	\$19.50
Conduit	EMT – 1/2" 10 foot long piece	\$4.00	22.00%	\$3.12
Conduit	EMT – 3/4" 10 foot long piece	\$6.50	22.00%	\$5.07
Conduit	EMT- 1" 10 foot long piece	\$12.00	22.00%	\$9.36
Conduit	EMT- 2" 10 foot long piece	\$26.00	22.00%	\$20.28
Conduit	PVC – 1/2" 10 foot long piece	\$3.00	22.00%	\$2.34
Conduit	PVC- 3/4" 10 foot long piece	\$4.00	22.00%	\$3.12
Conduit	PVC- 1" 10 foot long piece	\$5.00	22.00%	\$3.90
Conduit	PVC 1 1/2" 10 foot long piece	\$9.00	22.00%	\$7.02
Conduit	PVC- 2" 10 foot long piece	\$12.00	22.00%	\$9.36
Conduit	PVC- 3" 10 foot long piece	\$28.00	22.00%	\$21.84
Conduit	Non-Metallic (rolls) – 1/2"x25ft Non- Metallic	\$20.00	22.00%	\$15.60
Conduit	Non-Metallic (rolls) – 3/4" x 25 ft – liquid tight	\$100.00	22.00%	\$78.00



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Conduit	Non-Metallic (rolls) – 1/2" x 25 ft – liquid tight	\$60.00	22.00%	\$46.80
IP Datatel	Broadband Alarm Transmitter (BAT) BATV4 Hardwire	\$150.00	15.00%	\$127.50
IP Datatel	Broadband Alarm Transmitter (BAT) BAT ZK Wireless	\$250.00	15.00%	\$212.50
IP Datatel	Broadband Alarm Transmitter (BAT) BAT UGW Universal IP Communicator	\$250.00	15.00%	\$212.50
IP Datatel	Broadband Alarm Transmitter (BAT) BAT CDMA Cellular Base IP Communicator	\$300.00	15.00%	\$255.00